

www.proleit.com/career

# Sales Engineer (m/f/d) in full-time (40h / week)

# JOB ID: E0031, Location: 1801 West Warner Avenue, Chicago IL

ProLeiT is a medium-sized IT company headquartered in Herzogenaurach/Germany. For global players in the brewing, beverage, food, bakery, dairy, pharmaceutical/biopharmaceutical and chemical industries, we develop and supply automation solutions for the process industry on a worldwide level. Our **process control systems** and **Manufacturing Execution Systems** (MES) are utilized in more than 1,800 production facilities, in over 100 countries.

Help us transform technological innovation into world-class software solutions and services and become a part of our ongoing success story since 1986!

To expand our sales and engineering team in Chicago, we are looking for a Sales Engineer (m/f/d).

#### Your tasks at ProLeiT:

- Preparation of sales documents after a thorough training on the system platform developed in-house
- Support in the preparation of offers
- Independent acquisition of new customers
- Clarification of the task definition at the customer and development of system technical solution concepts
- Continuous expansion of the customer base through intensive relationship management, development of long-term business relationships, and generation of new orders

#### Our expectations:

- Relevant vocational training or respective academic degree in engineering or economics with a strong technical background
- Ideally experience in the sales of systems requiring explanation
- Positive and professional appearance and joy in dealing with people. For you, customer satisfaction always comes first.
- Willingness to travel

## Your new opportunities at ProLeiT:

- We offer long-term employment in a growing, innovative and globally operating company, with flat hierarchy and short communication channels
- We support you in your personal and professional development
- We live our values of helpfulness, responsibility, openness and respect
- We offer a range of benefits including flexible working hours; medical, vision, life and dental insurance; LTD and STD; 401k with an employer match

## Your application for your new job at ProLeiT:

Please exclusively use the online application function on our homepage, stating your salary expectations and your earliest possible starting date. Our human resources department is available under the telephone number +49 (0)9132-777-100 or via the e-mail address jobs(at)proleit.com.

